



L&P TEAM (M) SDN BHD

COMPANY INTRODUCTION



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Making Digital Dreams Come True

About Us

L&P Team (M) Sdn Bhd began operations in 2010, serving numerous SMEs all across Malaysia.

We are One Stop Solutions Provider, specializing in design, install, configure, and support the latest Digital Technology to our client.

Our highly skilled technical and skliied personnels are some of the best in the industry, and we work hard to provide quality service for our clients. All our products are properly developed, proven workable and brings benefits to our customers.

To date, we hold our ground as one of the best solutions providers, because we help our customers to reduce cost, increase productivity and trigger sales volume.



Business Information

Our Vision

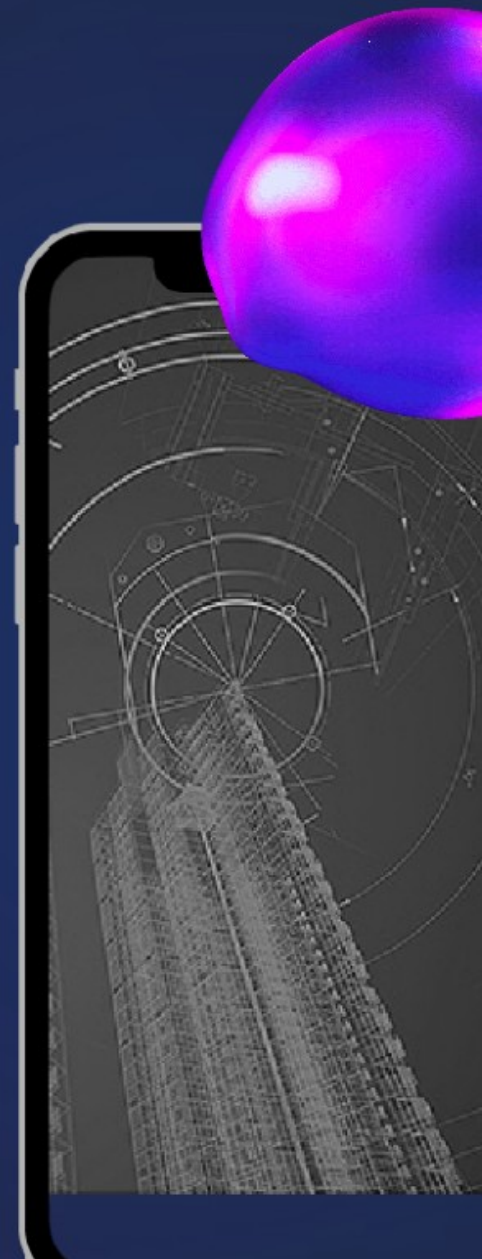
To Be The Preferred Solution
Provider For Multiple Vertical
Of Businesses

We aim to be the ideal business
partner of small-sized
businesses to large
corporations in supporting
complete digital solutions

Our Mission

To deliver and empower our
clients with sustainable end-to-
end solutions in a cost effective
manner

The solutions we deliver are of high
reliability and maximum longterm
performance. We always ensure
that our service approach is
focused on high systematicity and
cost effectiveness to deliver
better business outcomes



Company Milestone

L & P TEAM (M) SDN BHD 2000-PRESENT



Providing Businesses With The Best Digital Solutions



Digital Audit

Conduct thorough consultations with the business to understand their goals, challenges, and existing systems.

Identify key pain points and areas for improvement.

Establish a feedback loop with the business to continuously improve and update digital solutions based on evolving needs and emerging technologies.



Digital Strategy

Develop tailored digital solutions that address the specific needs of the business.

Leverage cutting-edge technologies such as AI, machine learning, IoT, and blockchain, depending on the requirements.

Stay informed about industry-specific regulations and compliance standards, ensuring that the digital solutions align with legal requirements.



Design and Implementation

Develop solutions that can easily scale as the business grows, ensuring that the technology infrastructure remains adaptive to changing needs.

Provide training sessions and ongoing support to ensure that the business and its employees can effectively utilize the implemented digital solutions.

Providing Businesses The Best Digital Network Solutions



- Video Surveillance
- Access Control & Time Attendance
- Security Alarm
- Central Monitoring
- Remote Health Monitoring
- Maintenance Service

Digital Security Solution



- Server Consolidation & Virtualization
- Computer Network Infrastructure
- Cyber Security
- Wifi Solution
- Remote Health Monitoring
- Maintenance Service

Network Design And Integration



- Server Consolidation
- To improve service levels
- To enhance flexibility
- To simplify management
- To keep cost low
- Virtualization Advantages
- Live Migration
- Network Load Balancing
- New Hardware Sharing Architecture
- Virtual Machine Snapshot

Server Consolidation & Virtualization



- Network Design
- Local Area Network
- Wide Area Network
- Virtual Private Network
- To design a secure network access from external
- To link multiple branches into one centralized network

Network Design & Integration



- High Speed Internet Access (HSIA) Gateway
- WiFi Managed Services
- Networks Infrastructure
- WiFi Access Point: Internet Line Services
- VPN Solutions For Multiple Branches

Wifi Solutions



- Cloud based store inspection solution
- AI based customer analysis
- Big Data Export
- Cashier Loss Prevention

Smart Retail Solutions

Our Trusted Partnership

- Establishing and maintaining a trusted partnership with business partners is crucial for long-term success. Building a strong and reliable relationship fosters collaboration, enhances communication, and contributes to mutual growth. Here are some key elements that contribute to a trusted partnership with our business partners:
- Open and transparent communication is the foundation of any successful partnership. Regularly update our business partners on relevant information, changes, and progress. Ensure that communication channels are easily accessible, and encourage feedback to address any concerns promptly.
- Align our business goals and objectives with those of our partners. A shared vision creates a sense of purpose and ensures that both parties are working towards common outcomes. Regularly revisit and reassess goals to ensure ongoing alignment.
- Trust is fundamental in any partnership. Establish trust by delivering on promises, being reliable, and maintaining integrity in all interactions. Treat our partners with respect and foster a positive and collaborative working environment.
- Clearly define the terms of our partnership, including roles, responsibilities, expectations, and deliverables. Having well-documented agreements helps prevent misunderstandings and provides a reference point for dispute resolution.

Our Trusted Partners

Tiandy

alhua
TECHNOLOGY

HIKVISION

Extreme
networks



HUAWEI

DAIKIN

itC

MicroEngine
Integrated Security Systems

TGW

amperes



CommScope

uluCU



JOVISION

ENTRYPASS
TOTAL CONTROL IN YOUR HAND

SOYAL
ACCESS CONTROL SYSTEM

Dell Technologies
AUTHORIZED PARTNER

MAG

SAMSUNG

BELDEN



tp-link

aruba
NETWORKS



Maxway
Technologies

Reyee

TOA



IP-COM

Ruckus

FORTINET

ax1

Lenovo



univ

Our Valued Customers



CURRENT PROJECTS

No.	Owner	Project Name	Year
1.	BERJAYA FOOD BERHAD	SUPPLY OF CCTV SYSTYEM FOR KRISPY KREME DONNUITS OUTLETS FOR MALAYSIA	CURRENT
2.	STARBUCKS COFFEE CO SDN BHD	SUPPLY , INSTALL AND MAINTENANCE OF CCTV SYSTYEM FOR STARBUCKS COFFEE OUTLETS FOR MALAYSIA	CURRENT
3.	STARBUCKS SUPREME SDN BHD	SUPPLY , INSTALL AND MAINTENANCE OF ICT SYSTYEM FOR STARBUCKS COFFEE OUTLETS FOR BRUNEI	CURRENT
3.	40FT CONTAINER SDN BHD	SUPPLY OF CCTV, WIFI AP, ACCESS CONTROL SYSTEM FOR KLIA2 TANSIT HOTEL	CURRENT
4.	HUPSOON FOODS SDN BHD	SUPPLY AND MAINTENANCE OF CCTV SYSTEM FOR HUPSOON FOOD OUTLETS	CURRENT
5.	FLASH EXPRESS MALAYSIA	SUPPLY AND MAINTENANCE OF CCTV SYSTEM OF FLASH EXPRESS OUTLETS IN MALAYSIA	CURRENT
6.	CENTRAL PLAZA I-CITY REAL ESTATE SDN BHD	SUPPLY AND MAINTENANCE OF CCTV AND ACCESS CONTROL SYSTEM FOR CENTRAL I-CITY MALL	CURRENT
7.	NINJAZ RETAILS SDN BHD	SUPPLY AND MAINTENANCE OF CCTV SYSTEM FOR NINJAZ OUTLETS	CURRENT
8.	MISSION FOOD SDN BHD	SUPPLY , INSTALL AND MAINTENANCE OF ICT SYSTYEM	CURRENT
9.	UPPER EAST MUTIARA	SUPPLY , INSTALL AND MAINTENANCE OF NPR SYSTYEM	CURRENT

SERVICE MAINTENANCE CLIENTS

No.	Owner	Project Name	Year
1.	STARBUCKS COFFEE CO SDN BHD	SERVICE & MAINTENANCE OF CCTV SYSTYEM FOR STARBUCKS COFFEE OUTLETS FOR MALAYSIA	CURRENT
2.	40FT CONTAINER SDN BHD	SERVICE & MAINTENANCE FOR WIFI AP, ACCESS CONTROL SYSTEM FOR KLIA2 TANSIT HOTEL, CAPSULE, CONTAINER HOTEL	CURRENT
3.	HUPSOON FOODS SDN BHD	SERVICE & MAINTENANCE OF CCTV SYSTEM FOR HUPSOON FOOD OUTLETS	CURRENT
4.	NINJAZ RETAILS SDN BHD	SERVICE & MAINTENANCE OF CCTV SYSTEM AND ALARM SYSTEM FOR NINJAZ OUTLETS	CURRENT
5.	MISSION FOOD SDN BHD	SERVICE & MAINTENANCE OF CCTV ICT SYSTYEM	CURRENT
6.	UPPER MUTIARA EAST	SERVICE & MAINTENANCE OF CCTV SYSTYEM	CURRENT

FAQs

What is the advantage of hiring a system integrator instead of separate systems providers?

System integrators can streamline an organization's overall operations by making sure that different systems and applications can effectively communicate. This perfected communication helps reduce redundancy and can enhance overall operational efficiency

What kind of cost savings are to be expected engaging a system integrator?

System integrators can save you money by reducing the cost of maintaining multiple systems

How long will the project take and how long until results can be measured?

Having an FAQ section is a great way to present information about your product or service. Using the question-and-answer format makes it more relatable to your users.

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